

Your advantages

In addition to W&H group's long-term standing in the market as a family-owned business and technology leader, GARANT can offer you financing solutions for our joint projects from a single source:

- ✓ Benefit from tailor-made financing solutions with maximum flexibility and additional credit facilities.
- ✓ Our team of export finance specialists with up to 30 years of experience has an extensive market knowledge.
- ✓ You can profit from our long-term partnerships with Export Credit Agencies (ECA)*, especially in Germany.
- ✓ We can rely on our collaboration with more than 50 international financial institutions.
- ✓ We ensure the continuous development of our financing solutions in order to meet the new trends in the financing industry.



Contact

Our Export Finance Team looks forward to find the most suitable solution for your individual situation:



Stefanie Schwankner
Phone +49 151 64023441
stefanie.schwankner@wuh-group.com



Saskia Sobeck
Phone +49 151 25841893
saskia.sobeck@wuh-group.com



Leon Rottmann
Phone +49 5481 14 5770
leon.rottman@wuh-group.com



Garant Maschinenhandel GmbH

Lengerich / Germany
Phone +49 5481 809-0 · info@garant-maschinen.de
https://www.garant.wh.group/en/service/single_source_for_financing_and_machines.html

GARANT Financing Solutions

Single Source for Financing and Equipment



* ECA stands for Export Credit Agency, an institution that promotes export business on behalf of a state.

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Single Source for Financing and Equipment



✓ ECA*-covered Supplier's Loan

- Direct loan from W&H, making use of ECA*-covers, governmental programs promoting export trade.
- Mid-term financing solutions all around the world, going easy on your existing credit limits.
- Support for small and medium-sized enterprises by offering an EUR-financing with favorable conditions.



✓ ECA*-covered Buyer's Loan

- Making use of ECA*-covers and close co-operation with international financial institutions.
- Mid- and long-term financing solutions for projects of EUR 5 million or above to profit from favorable market conditions.
- Going easy on your existing credit limits as repayment starts after start-up of the equipment.



✓ Covered Payment Terms

- Close co-operation with international credit insurance companies ensures favorable payment terms.
- Short-term financing solutions, going easy on your existing credit limits.
- Additional collaterals are usually not required.



✓ Lease Financing

- In close co-operation with international leasing companies.
- Mid-term financing solutions in the local currency or in EUR, using favorable market situations.
- Different lease and financing structures, depending on the local legal environment and compliant to most subsidy programs.



 Financing Scope
  Financing Time

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